

BOOK OF LISTS

ATLANTA'S TOP 25 COMMERCIAL CONTRACTORS

RANKED BY GEORGIA CONTRACT REVENUE

Rank	Company name / Prior rank / Website	Address / Phone	2013 Georgia contract revenue recognized†	2013 Atlanta contract revenue recognized‡	2013 companywide revenue recognized	% of total revenue from construction management at risk	Partial listing of areas of specialty	Chief Atlanta officer(s)	Company headquarters / Year est. in Atlanta
1	Holder Construction Co. ① www.holderconstruction.com	3333 Riverwood Parkway, Suite 400 Atlanta, Ga. 30339 770-988-3000	\$1,757,000,000	\$204,000,000	\$1,757,000,000	88%	corporate and commercial office, data centers, higher education, hospitality, aviation, sports, interiors	Thomas M. Holder	Atlanta 1960
2	Balfour Beatty U.S. ② www.balfourbeattyus.com	600 Galleria Parkway, Suite 1800 Atlanta, Ga. 30339 678-921-6800	\$1,182,964,941	\$92,788,114	\$4,524,174,000	79%	higher education, K-12, government, corporate office, interiors, retail, hospitality, data centers, multifamily	Al Petrangeli, Ray Bond	Dallas 2001
3	Brasfield & Gorrie LLC ③ www.brasfieldgorrie.com	1990 Vaughn Road N.W., Suite 100 Kennesaw, Ga. 30144 678-581-6400	\$610,198,000	\$491,020,000	\$2,325,314,363	17%	commercial, interiors, health care, multifamily, hospitality, education, federal, municipal, industrial	Rob Taylor, Trey Sanders	Birmingham, Ala. 1984
4	The Conlan Co. ⑥ www.conlancompany.com	1800 Parkway Place, Suite 1010 Marietta, Ga. 30067 770-423-8000	\$333,187,687	\$45,578,372	\$354,139,851	NA	warehouse, distribution, office, institutional, medical, waste recycling	Gary Condron	Atlanta 1987
5	The Whiting-Turner Contracting Co. Inc. ⑦ www.whiting-turner.com	990 Hammond Drive, Suite 1100 Atlanta, Ga. 30328 770-350-5100	\$323,583,729	\$47,555,057	\$5,062,665,407	49%	retail, corporate office, life sciences, data centers, health care, higher education, government	Keith Douglas	Baltimore 1993
6	Batson-Cook Co. ⑨ www.batson-cook.com	200 Galleria Parkway, Suite 1300 Atlanta, Ga. 30339 770-955-1951	\$306,463,088	\$100,636,570	\$358,222,000	73%	health care, multifamily, manufacturing, industrial, hospitality, cultural, educational, office	R. Randall Hall, David Barksdale, Kevin Appleton, Curt Rigney, Dave Schoendorf	West Point, Ga. 1959
7	Archer Western Contractors Ltd. ④ www.walshgroup.com	2410 Paces Ferry Road, Suite 600 Atlanta, Ga. 30339 404-495-8700	\$275,000,000	\$88,032,940	\$1,258,922,238	14%	highway and bridge work, wastewater and water treatment, rapid transit, aviation, commercial office, educational, warehouse	Donald Gillis	Atlanta 1988
8	Choate Construction Co. ⑤ www.choateco.com	8200 Roberts Drive, Suite 600 Atlanta, Ga. 30350 678-892-1200	\$250,776,409	\$156,420,260	\$592,223,253	100%	construction management and design/build, corporate, retail, hospitality, health care, biomedical, multifamily	Wm. Millard Choate, Rob Hickman, Bill Bland, Ben Bunyard, David Page, Mike Hampton	Atlanta 1989
9	JE Dunn Construction Co. ⑪ www.jedunn.com	800 Mount Vernon Highway N.E., Suite 200 Atlanta, Ga. 30328 770-551-8883	\$226,677,848	\$177,684,732	\$2,223,600,000	95%	health care, higher education, K-12, aviation, corporate, mission critical, multifamily	Dan Kaufman	Atlanta 1985
10	Fortune-Johnson Inc. ⑧ www.fortune-johnson.com	3740 Davinci Court, Suite 220 Norcross, Ga. 30092 770-458-5899	\$189,035,000	\$77,064,000	\$189,925,000	NA	high-density mixed-use multifamily, garden-style multifamily, student housing	Brett Fortune, Mike Cooper	Norcross, Ga. 1991
11	Turner Construction Co. ⑰ www.turnerconstruction.com/atlanta	3560 Lenox Road, Suite 1100 Atlanta, Ga. 30326 404-504-3700	\$188,024,376	\$180,216,593	\$10,100,000,000	100%	aviation, health care, commercial office, interiors, education, criminal justice, pharmaceutical, mission critical/data centers, industrial	Shannon Hines	New York 1976
12	New South Construction Co. Inc. ⑭ www.newsouthconstruction.com	1132 West Peachtree St. N.W., Atlanta, Ga. 30309 404-443-4000	\$173,000,000	\$127,000,000	\$173,000,000	70%	aviation, criminal justice, federal, higher education, industrial, K-12 schools, office, religious, private clubs	Douglas C. Davidson	Atlanta 1990
13	Skanska USA Building Inc. ⑩ www.usa.skanska.com	55 Ivan Allen Jr. Blvd., Suite 600 Atlanta, Ga. 30308 404-946-7400	\$162,388,169	\$98,398,016	\$4,493,208,550	100%	health care, higher education, corporate commercial, mixed-use, retail, hospitality, multimedia, sports and entertainment	Bob Ferguson	Parsippany, N.J. 1905
14	DPR Hardin Construction ⑫ www.dphardin.com	3301 Windy Ridge Parkway, Suite 400 Atlanta, Ga. 30039 404-264-0404	\$160,000,000	\$82,000,000	\$2,456,000,000	100%	advanced technology, health care, higher education, corporate office, life sciences, multifamily, hospitality, senior living, retail	Russ Brockelbank, Justin Griffin, Andy Andres	Atlanta 1947
15	The Winter Construction Co. ⑬ www.winter-construction.com	191 Peachtree St. N.E., Suite 2100 Atlanta, Ga. 30303 404-588-3300	\$134,000,000	\$75,000,000	\$135,000,000	40%	hospitality, retail, senior living, K-12, aviation, government, higher education, multifamily, interiors, historic restoration	S. Brent Reid	Atlanta 1978
16	Juneau Construction Co. LLC ⑲ www.juneaucc.com	3715 Northside Parkway N.W., Building 300, Suite 750 Atlanta, Ga. 30327 404-287-6000	\$122,512,558	\$122,512,558	\$131,156,364	45%	higher education, hospitality, mixed-use, historic renovation, multipurpose/recreation	Nancy C. Juneau, Leston J. Juneau	Atlanta 1997
17	T.D. Farrell Construction Inc. ⑱ www.tdfarrell.com	530 Staghorn Court, Alpharetta, Ga. 30004 770-754-3110	\$121,595,708	\$5,559,972	\$121,575,708	NA	retail, light industrial, automotive, interiors	Tim Farrell	Alpharetta, Ga. 1998
18	W.H. Bass Inc. ⑮ www.whbass.com	11300 Johns Creek Parkway, Suite 100 Johns Creek, Ga. 30097 770-663-8430	\$118,732,625	\$9,947,097	\$118,732,625	NA	restaurant, retail, banks and credit unions, office, health care	Carl Herndon, Marty Robinson, David Carr, Dave Lee	Johns Creek, Ga. 1984
19	The Yates Cos. Inc. ⑮ www.wgyates.com	4401 Northside Parkway, Suite 700 Atlanta, Ga. 30327 770-399-1919	\$110,543,855	\$940,000	\$2,209,900,000	16%	hospitality, health care, aviation, higher education, gaming, government, commercial office, industrial	James Eshleman	Philadelphia 1994
20	Kajima Building and Design Group Inc. ⑯ www.kbdgroupusa.com	3490 Piedmont Road N.E., Suite 900 Atlanta, Ga. 30305 404-812-8600	\$95,743,054	\$19,488,767	\$206,756,000	NA	warehouse/distribution, manufacturing, industrial process, mission critical, corporate interiors/tenant fit-out	Shin Urano, Jeff Stiner, Mike Brown, Bona Allen, Mike Rhinehart	Atlanta 1964
21	RA-LIN & Associates Inc. ⑳ www.ra-lin.com	101 Parkwood Circle, Carrollton, Ga. 30117 770-834-4884	\$88,542,267	\$34,333,090	\$96,804,571	82%	education, health care, commercial, retail, industrial, hospitality	Ben Garrett	Carrollton, Ga. 1972
22	Hogan Construction Group LLC ㉔ www.hoganconstructiongroup.com	5075 Avalon Ridge Parkway, Norcross, Ga. 30071 770-242-8588	\$88,187,000	\$82,965,000	\$102,374,000	90%	K-12, higher education, municipal, health care, retail, office, industrial, recreational, data centers	George Clackum	Norcross, Ga. 1998
23	Catamount Constructors Inc. ㉓ www.catamountinc.com	10 Mansell Court E., Suite 150 Roswell, Ga. 30076 770-518-2800	\$87,319,214	\$32,165,705	\$319,682,168	100%	retail, industrial, residential, office, energy, religious/cultural, health care, hospitality, government	Jeff Sidwell, Rich Squillace, Chris Yancey	Lakewood, Colo. 1999
24	Integra Construction Inc. ㉕ www.integraconstruction.com	185 Allen Road, Suite 100 Atlanta, Ga. 30328 770-953-1200	\$82,088,301	\$15,857,205	\$92,241,131	100%	office, mission critical, medical, assisted living, interiors, retail, industrial, resort, sports facilities	David B. Blackmore	Atlanta 1994
25	McCarthy Building Cos. Inc. ㉖ www.mccarthy.com	2859 Paces Ferry Road, Suite 1400 Atlanta, Ga. 30339 770-980-8183	\$81,000,000	\$62,000,000	\$3,000,000,000	40%	health care, education, commercial, water/wastewater, aviation, light industrial, science and technology	Kevin Kuntz	St. Louis 2005

† Revenue recognized for work performed by the Georgia office, regardless of where the project was located.

‡ Projects in the 20-county metropolitan Atlanta area only.

④ Company submitted a statement of verification supporting figures.

NA - Not available or not applicable

* Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

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